# UNIVERSITY OF ECONOMICS - VARNA FACULTY OF ECONOMICS

### DEPARTMENT OF CONSTRUCTION ECONOMICS AND MANAGEMENT

Adopted by the FC (record №/ date): №9/ 23.04.2020 Adopted by the DC (record №/ date): №6/ 25.02.2020 ACCEPTED BY: Dean: (Assoc. Prof. Denka Zlateva, PhD)

# **SYLLABUS**

SUBJECT: INNOVATION AND PATENTS

DEGREE PROGRAMME: "International Business", "Business and Management" and

"Accounting"; BACHELOR'S DEGREE

YEAR OF STUDY: 2; SEMESTER: 4

TOTAL STUDENT WORKLOAD: 180 hours; incl. curricular 60 hours

**CREDITS: 6** 

#### DISTRIBUTION OF STUDENT WORKLOAD ACCORDING TO THE CURRICULUM

TYPE OF STUDY HOURS	WORKLOAD, hours	TEACHING HOURS PER WEEK, hours
CURRICULAR: incl.		
<ul> <li>LECTURES</li> <li>SEMINARS / LAB. EXERCISES</li> </ul>	30 30	2 2
EXTRACURRICULAR	120	-

Prepared by:

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#### I. ANNOTATION

The Innovation and Patents course focuses on the main issues in the field of innovation related to the process of fundamental and applied research, the emergence of the invention, the implementation of the R&D activities related to the creation of the new product and its commissioning into production, its patenting and market launch, as well as its subsequent diffusion into other business sectors.

The purpose of the course is to provide knowledge and professional skills in the basic concepts, patterns, methods, criteria, indicators, procedures, etc. in the area of innovation; to study the relationship of the innovation process with other economic processes and on this basis to help enhance the competitiveness of Bulgarian businesses in the domestic and international markets.

The course is expected to develop students' knowledge and skills in the following areas:

- carrying out the technological transfer and managing the patent-licensing activity at company level;

- identifying and benefiting from the use of industrial product innovations, representing investment products with intermediate purpose of use, for the market and operational characteristics of the end products;

- participating in the activity of modern organizational structures for the implementation of effective innovation activities;

- designing a company innovation structure;

- developing internal entrepreneurship;

- developing an innovation plan and a company innovation strategy;

- using the forms of innovation activity financing;

- taking into account the life cycle phase of product and/or technological innovations in the work process and in decision-making;

- considering the timing of a new product launch;

- monitoring the process of continuous generation of new ideas for the introduction of innovative raw materials, materials, products, semi-finished products, structures, machines, equipment, tools, appliances, production systems and technologies, technical methods for the implementation of production activities, organizational and management practices, payment schemes, warranty and post-warranty schemes, contractual arrangements with customers (buyers, investors, assignors), suppliers, contractors and other market players in the different economic sectors;

- using some basic criteria and methods for evaluating and selecting inventions;

- applying basic criteria and methods for the evaluation and selection of an innovation project;

- drawing up profile cards for the evaluation of innovations in the implementation process;

- implementing the procedure for granting a patent for an invention, etc.

### II. THEMATIC CONTENT

N⁰	TITLE OF UNIT AND SUBTOPICS	NUMBER OF HOURS		
		L	S	L.E.
	1. THEORETICAL FOUNDATIONS OF INNOVATIONS ATENTS	3	3	
1.1.	Content and characteristics of innovation			
1.2.	General classification of innovations			
1.3.	Ecological innovations as a prospective direction of the circular economy			
1.4.	Specific characteristics and economic functions of patents as an object of industrial property			
1.5.	Impact of the patent characteristics on the parameters of the			

licen	sing deal			
Theme 2. INS	TITUTIONAL ENVIRONMENT AND	2	2	
REGULATIO	ONS FOR INNOVATION DEVELOPMENT	4	2	
	utional environment supporting innovation			
U	lations for innovation development			
	NTENT AND ORGANISATION OF THE			
	N PROCESS FOR THE CREATION,	3	3	
	URING AND IMPLEMENTATION OF	5	5	
INNOVATIO				
	ent and structure of the innovation process			
	classifications of the innovation process stages			
	s of contemporary corporate organizational structures			
3.4. Pro-i	nnovative territorial and organizational structures and			
netw	orks			
Theme 4. INN	<b>NOVATION PLANNING AND FINANCING</b>	3	3	
4.1. Spec	fic characteristics of the innovation planning and financ-			
4.1. ing				
4.2. Possi	bilities for benefiting from the EU financing programmes			
for th	e development of corporate innovations			
	nological forecasting and technological audit			
4.4. Lifec	ycle of product and technological innovations			
Theme 5. INN	NOVATION IDEAS PROVISION AND SELECTION	3	3	
5.1. Sour	ces of ready innovation ideas			
5.2. Ideas	generation methods			
5.3. Crite	ria and methods of evaluation, and selection of innova-			
tion i	deas			
Theme 6. IM	PLEMENTATION OF INNOVATIVE IDEAS	4	4	
6.1. Innov	vative project formation			
6.2. Crite	ria and methods for evaluation and selection of innova-			
tive p	rojects			
6.2 Scier	tific and technical development and implementation of			
6.3. an in	novation			
A Mana	gement of risks inherent to innovation projects imple-			
6.4. ment				
6.5. Using	g contemporary information technologies in the imple-			
ment	ation of innovation projects			
Theme 7. TE	CHNOLOGICAL TRANSFER AND DIFFUSION OF	4	4	
INNOVATIO	NS	4	4	
7.1. Natu	e and content of the technological transfer			
7.2. Com	nercial and non-commercial forms of technological			
trans	fer			
7.3. Innov	vation diffusion			
Theme 8. RE	GULATION OF PATENTS	2	2	
	of patentability and the emergence of patent protection			
	s of the inventor and ex-officio inventions			
U	e, effect, limitation and termination of the patent			
	UANCE OF AN INVENTION PATENT	4	4	
	ce parameters			
	porary patent protection			
	ents of the service provision procedure			
	uncing a patent invalid			
	national protection of inventions			
	ANAGEMENT OF THE PATENT AND			
	ΑCTIVITY	2	2	

10.1.	Planning and organizing work with patent literature and in- formation in order for the company to benefit from innova- tions			
10.2.	Refining the basic parameters of the license agreement			
10.3.	Management of the pricing process for the grant of patent and combined licenses			
	Total:	30	30	

## III. FORMS OF CONTROL:

Nº	TYPE AND FORM OF CONTROL	Number	extracur- ricular, hours
1.	Midterm control		
1.1.	Coursework on a selected topic	1	50
1.2.	Test (written) with open-ended and closed-ended questions	1	30
	Total midterm control:	2	80
2.	Final term control		
2.1.	Examination (test)	1	40
	Total final term control:	1	40
	Total for all types of control:	3	120

### IV. LITERATURE

### **REQUIRED (BASIC) LITERATURE:**

- 1. Иванова, Р. Управление на иновациите. Варна, ИК "Геа-Принт", 2018.
- 2. Ненов, Т. Управление на иновациите. Варна, Наука и икономика, 2010.

### **RECOMMENDED (ADDITIONAL) LITERATURE:**

- 1. Бажанов, В. Лицензионный договор и договор коммерческой концессии. LAP LAMBERT Academic Publishing, 2013.
- 2. Брюс, Э. Инновации. Пер. с англ. Москва, Дело и Сервис, 2010.
- 3. Варамезов, Л. Иновационен мениджмънт. Учебник за дистанционно обучение. 4-то прераб. и доп. изд., Свищов, Акад. изд. "Ценов", 2013.
- 4. Георгиев, И., Ц. Цветков, Д. Благоев. Мениджмънт на фирмените иновации и инвестиции. Второ прераб. и доп. изд., София, Издателски комплекс УНСС, 2013.
- 5. Георгиева, Т. Иновации в агробизнеса. Варна, Наука и икономика, 2018.
- 6. Дракър, П. Иновации и предприемачество. София, Изд. "Класика и Стил", 2002.
- 7. Закон за патентите и регистрацията на полезните модели (загл. изм. ДВ, бр. 64 от 2006 г., в сила от 09.11.2006 г.). ДВ, бр. 27 от 2 Април 1993 г., с последващите изменения и допълнения.
- Иновационният потенциал на България: възможности и предизвикателства. /Год. доклад на фондация "Приложни изследвания и комуникации"/. София, Фонд. "Приложни изследвания и комуникации", 2013.

- 9. Керчев, К. Основи на иновационната политика. София, Унив. изд. "Стопанство", 2011.
- 10. Наредба за представителите по индустриална собственост. ДВ, бр. 65 от 30 Юли 1993 г., с последващите изменения и допълнения.
- 11. Пантелеева, И. Управление на иновациите в индустриалното предприятие. Свищов, Библиотека "Образование и наука", Кн. 69, Акад. изд. "Ценов", 2013.
- 12. Райчев, Т. Иновации в строителството. Варна, Наука и икономика, 2014.
- 13. Хотяшева, О. М., М. А. Слесарев. Инновационный менеджмент. Юрайт, 2016.
- 14. Чобанова, Р. Иновативност на националната икономика. София, Акад. изд. "Проф. Марин Дринов", 2012.
- 15. Innovation Policy for Green Technologies. Guide for Policymakers in the Transition Economies of Europe and Central Asia. New York, United Nations, 2013.
- 16. Kibert, C. J. Sustainable Construction: Green Building Design and Delivery, 4th ed., Hoboken, New Jersey, Wiley, 2016.
- 17. Trott, Paul. Innovation Management and New Product Development. 6th Edition, Pearson, 2017.
- 18. Weis, Bernd X. From Idea to Innovation. A Handbook for Inventors, Decision Makers and Organizations. Springer, 2015.